Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

# Filing at a Glance

Company: Assured Life Association

Product Name: ALA 2010Q3 Rate Filing SERFF Tr Num: ABAI-126954522 State: Arkansas TOI: MS05I Individual Medicare Supplement - SERFF Status: Closed-Approved- State Tr Num: 47553

Standard Plans Closed

Sub-TOI: MS05I.001 Plan A Co Tr Num: State Status: Waiting Industry

Response

Filing Type: Rate Reviewer(s): Stephanie Fowler

Author: Kim Hefner Disposition Date: 02/11/2011
Date Submitted: 12/19/2010 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date: 02/11/2011

State Filing Description:

## **General Information**

Project Name: Status of Filing in Domicile: Not Filed

Project Number:

Requested Filing Mode: Review & Approval

Explanation for Combination/Other:

Submission Type: New Submission

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Individual Market Type:

Overall Rate Impact: 11% Filing Status Changed: 02/14/2011
State Status Changed: 02/03/2011

Deemer Date: Created By: Kim Hefner

Submitted By: Kim Hefner Corresponding Filing Tracking Number:

Filing Description:

The purpose of this filing is to request the rate increase amounts shown below for the Company's 1990 Standardized Medicare Supplement Plans to be effective on April 1, 2011.

Plan Requested Rate Increase

A 10.0%

B 9.0%

C 9.0%

D 9.0%

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

F 20.0% G 9.0%

# **Company and Contact**

### **Filing Contact Information**

Kim Hefner, Compliance Manager khefner@allenbailey.com

8310 Capital of Texas Hwy North 512-502-8800 [Phone] 124 [Ext]

Suite 370 512-502-8638 [FAX]

Austin, TX 78731

### **Filing Company Information**

(This filing was made by a third party - allenbaileyandassociatesinc)

Assured Life Association CoCode: 56499 State of Domicile: Colorado

8000 East Maplewood Avenue, Suite 105 Group Code: 614 Company Type: Fraternal Benefit

Society

Greenwood Village, CO 80111 Group Name: State ID Number:

(800) 777-9777 ext. [Phone] FEIN Number: 84-0356870

-----

# **Filing Fees**

Fee Required? Yes Fee Amount: \$600.00

Retaliatory? No

Fee Explanation: 12 rates/forms at \$50 per form

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Assured Life Association \$600.00 12/19/2010 43091750

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

# **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted		
Approved- Closed	Stephanie Fowler	02/11/2011	02/14/2011		

### **Objection Letters and Response Letters**

Objection Letters				Response Letters			
Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted	
Pending Industry Response	Stephanie Fowler	02/03/2011	02/03/2011	Kim Hefner	02/11/2011	02/11/2011	
Pending Industry Response	Stephanie Fowler	01/19/2011	01/19/2011	Kim Hefner	01/25/2011	01/25/2011	
Pending Industry Response	Stephanie Fowler	01/13/2011	01/13/2011	Kim Hefner	01/17/2011	01/17/2011	

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Standard Plans Sub-TOI: MS051.001 Plan A

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

## **Disposition**

Disposition Date: 02/11/2011

Implementation Date: 02/11/2011

Status: Approved-Closed

Comment: The negotiated rate increase of 10% for Plan F has been approved, as well as the 9% increase for Plans B, C, D, and G and the 10% requested for

Plan A. This approval is subject to the following:

- Increases will not be given more frequently than once in a twelve-month period;
- The insured shall be notified by the insurer of its intention to increase the rate for renewal not less than thirty (30) days prior to the effective date of the renewal.

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where required):	Minimum % Change (where required):
Assured Life Association	11.000%	11.000%	<b>Program:</b> \$578,686	876	\$6,429,840	20.000%	9.000%
	Percent Change Approved:						
	Minimum:	%	Maximum:	%	Weighted Average	ge:	%

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

Schedule	Schedule Item	Schedule Item Status Public Acce			
Supporting Document (revised)	Health - Actuarial Justification	Approved	No		
Supporting Document	Health - Actuarial Justification	Disapproved	No		
Supporting Document	third party authorization	Accepted for	Yes		
		Informational Purposes			
Supporting Document	response letter 1-17-2011	Accepted for	Yes		
	Infor		ormational Purposes		
Supporting Document	response letter 1-25-2011	Accepted for	Yes		
		Informational Purposes			
Supporting Document	response letter 2-11-2011	Accepted for	Yes		
		Informational Purposes			
Rate (revised)	2011 proposed rates	Approved	Yes		
Rate	2011 proposed rates	Disapproved	No		
Rate	2011 proposed rates	Disapproved	No		

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number: /

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 02/03/2011
Submitted Date 02/03/2011
Respond By Date 03/03/2011

Dear Kim Hefner,

Thank you for your response.

It is the primary mission of the Arkansas Insurance Department to protect consumers. Given that Arkansas is a relatively poor state and most of the seniors who would be affected by your proposed rate increase live on a fixed income, the Department has determined that the maximum increase we will allow is 10%.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 02/11/2011 Submitted Date 02/11/2011

Dear Stephanie Fowler,

#### **Comments:**

In response to your objection letter,

### Response 1

Comments: Please see response and revised rate sheets included in this resubmission

#### **Changed Items:**

#### **Supporting Document Schedule Item Changes**

Satisfied -Name: response letter 2-11-2011

Comment:

No Form Schedule items changed.

#### Rate/Rule Schedule Item Changes

Document Name: Affected Form Numbers: Rate Action: Rate Action Information: Attach Document:

2011 proposed ARMSIA06ST; MTA1- Revised Previous State Filing Number

rates 21522;ARMSIB06ST; MTA2-

21523;ARMSIC06ST;

MTA3-21524;ARMSID06ST; MTA4-21525;ARMSIF06ST; MTA5-21526;ARMSIF06ST;

MTA5-21526

ABAI-126440568

Percent Rate Change Request

10

**Previous Version** 

2011 proposed ARMSIA06ST; MTA1- Revised Previous State Filing Number

SERFF Tracking Number: ABAI-126954522 State: Arkansas

Filing Company: Assured Life Association State Tracking Number: 47553

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

rates 21522;ARMSIB06ST; MTA2-

21523;ARMSIC06ST;

MTA3-21524;ARMSID06ST; MTA4-21525;ARMSIF06ST; MTA5-21526;ARMSIF06ST;

MTA5-21526

ABAI-126440568

Percent Rate Change Request

Previous State Filing Number

10

2011 proposed ARMSIA06ST; MTA1- Revised

rates 21522;ARMSIB06ST; MTA2-

21523;ARMSIC06ST;

MTA3-21524;ARMSID06ST; MTA4-21525;ARMSIF06ST; MTA5-21526;ARMSIF06ST;

MTA5-21526

ABAI-126440568

Percent Rate Change Request

10

Thank you for your time and consideration on this filing.

Sincerely,

Kim Hefner

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

## **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 01/19/2011
Submitted Date 01/19/2011
Respond By Date 02/21/2011

Dear Kim Hefner,

Thank you for your response. However, the director and I have discussed this filing and your response and have determined that 10% is a fair increase and we are unable to approve more than that at this time. You may file for an increase again next year and we will consider your filing at that time.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

SERFF Tracking Number: ABAI-126954522 State: Arkansas 47553 State Tracking Number:

Filing Company: Assured Life Association

Company Tracking Number:

TOI: MS05I Individual Medicare Supplement -Sub-TOI: MS05I.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

# **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 01/25/2011 Submitted Date 01/25/2011

Dear Stephanie Fowler,

#### Comments:

Please see attached response letter.

## Response 1

Comments: Please see attached response letter.

#### **Changed Items:**

#### **Supporting Document Schedule Item Changes**

Satisfied -Name: response letter 1-25-2011

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Thank you for your time and consideration on this filing.

Sincerely,

Kim Hefner

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

# **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 01/13/2011
Submitted Date 01/13/2011
Respond By Date 02/14/2011

Dear Kim Hefner,

This will acknowledge receipt of the captioned filing.

Based on the amount of the increases in 2008 and 2010 and the possible impact a 20% increase would have on the citizens of Arkansas, we would be willing to accept a 10% increase for the plans contained in this filing.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

## **Response Letter**

Response Letter Status Submitted to State

Response Letter Date 01/17/2011 Submitted Date 01/17/2011

Dear Stephanie Fowler,

#### **Comments:**

In response to your letter, please note:

### Response 1

Comments: A response letter has been included under the supporting document tab.

#### **Changed Items:**

#### **Supporting Document Schedule Item Changes**

Satisfied -Name: Health - Actuarial Justification

Comment:

Satisfied -Name: response letter 1-17-2011

Comment:

No Form Schedule items changed.

### Rate/Rule Schedule Item Changes

Document Name: Affected Form Numbers: Rate Action: Rate Action Information: Attach Document:

2011 proposed ARMSIA06ST; MTA1- Revised Previous State Filing Number

rates 21522;ARMSIB06ST; MTA2-

21523;ARMSIC06ST;

MTA3-21524;ARMSID06ST; MTA4-21525;ARMSIF06ST; MTA5-21526;ARMSIF06ST;

MTA5-21526

ABAI-126440568

Percent Rate Change Request

10

SERFF Tracking Number: ABAI-126954522 State: Arkansas

Filing Company: Assured Life Association State Tracking Number: 47553

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

**Previous Version** 

2011 proposed ARMSIA06ST; MTA1- Revised Previous State Filing Number

rates 21522;ARMSIB06ST; MTA2-

21523;ARMSIC06ST;

MTA3-21524;ARMSID06ST; MTA4-21525;ARMSIF06ST; MTA5-21526;ARMSIF06ST;

MTA5-21526

ABAI-126440568

Percent Rate Change Request

10

Thank you for your time and consideration of this filing.

Sincerely,

Kim Hefner

SERFF Tracking Number: ABAI-126954522 State: Arkansas

Filing Company: Assured Life Association State Tracking Number: 47553

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Standard Plans Sub-TOI: MS051.001 Plan A

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number: /

## **Rate Information**

Rate data applies to filing.

Filing Method: SERFF

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 10.000%

Effective Date of Last Rate Revision: 01/28/2010

Filing Method of Last Filing: SERFF

## **Company Rate Information**

Company Name:	Company Rate Change:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	# of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where required):	Minimum % Change (where required):
Assured Life Association	N/A	11.000%	11.000%	\$578,686	876	\$6,429,840	20.000%	9.000%

Company Tracking Number:

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

## Rate/Rule Schedule

Schedule Document Name: Affected Form Rate Rate Action Information: Attachments

Item Numbers: Action:\*

Status: (Separated with

commas)

Approved 2011 proposed rates

02/11/2011

ARMSIA06ST; Revised

MTA1-

21522;ARMSIB0

6ST; MTA2-

21523;ARMSIC0

6ST; MTA3-

21524;ARMSID0 6ST; MTA4-

21525;ARMSIF06

ST; MTA5-

21526;ARMSIF06 ST; MTA5-21526

Previous State Filing ABAI- AR 2011 RATES

Number: 1264405 PROPOSED

68 STAND

Percent Rate Change 10.000 REVISED

Request: 01.24.2011.pdf

Date: 12/15/2010 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA1 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 1,511.40 TOBACCO USER 1,887.60

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA1 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Date: 12/15/2010 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA2 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 1,798.50 TOBACCO USER 2,248.67

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA2 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Date: 12/15/2010 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA3 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 1,957.64 TOBACCO USER 2,447.05

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA3 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Date: 12/15/2010 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA4 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 1,847.55 TOBACCO USER 2,311.89

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA4 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Date: 01/24/2011 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA5 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 2,304.50 TOBACCO USER 2,883.10

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA5 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Date: 12/15/2010 Page 1 of 1

Schedule of Annual Rates
For Policy Form MTA6 - Arkansas

PROPOSED RATES

**ALL AGES** 

NON TOBACCO USER 1,750.54 TOBACCO USER 2,188.72

TO OBTAIN MONTHLY, QUARTERLY, AND SEMIANNUAL PREMIUMS, DIVIDE THE ABOVE QUOTED PREMIUMS BY 12, 4, AND 2 RESPECTIVELY.

MTA6 AR BASE RATE 12/10/2010 0004 Printed by: req77402

Company Tracking Number:

TOI: MS05I Individual Medicare Supplement -Sub-TOI: MS05I.001 Plan A

Standard Plans

Product Name: ALA 2010Q3 Rate Filing

Project Name/Number:

# **Supporting Document Schedules**

Item Status: **Status** 

Date:

Satisfied - Item: third party authorization Accepted for Informational

**Purposes** 

02/11/2011

**Comments:** 

Attachment:

ALA Filing Authorization.pdf

**Item Status: Status** 

Date:

Satisfied - Item: response letter 1-17-2011 Accepted for Informational

**Purposes** 

02/11/2011

Comments:

**Attachment:** 

ALA AR Response 2011.01.17.pdf

Item Status: **Status** 

Date:

02/11/2011

response letter 1-25-2011 Accepted for Informational Satisfied - Item:

**Purposes** 

**Comments:** 

Attachment:

ALA AR Response 2011.01.24.pdf

**Item Status: Status** 

Date:

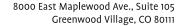
Accepted for Informational Satisfied - Item: response letter 2-11-2011 02/11/2011

**Purposes** 

**Comments:** 

Attachment:

ALA AR Response 2011.02.11.pdf





phone 303.792.9777 toll-free 800.777.9777 fax 303.792.9793

www.denverwoodmen.com

January 4, 2010

### TO WHOM IT MAY CONCERN:

This letter serves as acknowledgement that Assured Life Association has engaged the actuarial firm of Allen Bailey and Associates, Inc. to act on our behalf in filing the enclosed policy forms. Any questions regarding these filings should be addressed to:

Ms. Kim Hefner Compliance Manager Allen Bailey and Associates, Inc. 8310 Capital of Texas Highway North Suite 370 Austin, TX 78731

Phone: (512) 502-8800 Fax: (512) 502-8638

Thank you.

Diane L Muller, Corporate Secretary



January 17, 2011

### **SUBMITTED VIA SERFF**

Ms. Stephanie Fowler Arkansas Insurance Department

**RE:** Assured Life Association

SERFF Tracking Number: ABAI – 126954522 Product Name: ALA 2010Q3 Rate Filing

TOI: MS05I Individual Medicare Supplement - Standard Plans

Dear Ms. Fowler:

Thank you for your consideration of this rate filing.

The following is the Company's response to your 1/13/2011 objection to the filing referenced above:

Based on the amount of the increases in 2008 and 2010 and the possible impact a 20% increase would have on the citizens of Arkansas, we would be willing to accept a 10% increase for the plans contained in this filing.

#### **Company Response:**

The Company understands and respects the department's position with regard to this rate filing. However, the Company's position is that a 10% increase at this time will be inadequate and requests further consideration of the originally proposed increase. If the department is unable to grant a 20% increase for plan F, the Company wishes to pursue an increase less than 20% but greater than the 10% offered by the state.

Please note that the requested 20% increase for plan F generates a projected lifetime loss ratio of 75.8%, which remains significantly higher than the filed and approved lifetime loss ratio of 68.5%, with future projected durational loss ratios that are consistent with the filed and approved durational loss ratios. This 20% increase does not generate projected durational loss ratios below the filed and approved durational loss ratios. The 10% increase that has been proposed by the department generates a projected lifetime loss ratio of 79.4%, with future projected durational loss ratios 8.5% greater than the filed and approved durational loss ratios. The 10% increase is projected to allow the performance of this product to deteriorate further and is the basis for the Company's position that such an increase is inadequate.

Through 9/30/2010, the Company has issued 34% of certificates to insureds that were ages 65-69 at the time of issue, 24% of certificates to insureds that were ages 70-74 at the time of issue, and 42% of certificates to insureds that were at least 75 years of age at the time of issue. The expected distribution of certificates issued was 60% to insureds that were ages 65

January 17, 2011 Ms. Stephanie Fowler Arkansas Insurance Department Page 2

to 69 at the time of issue, 30% to insureds that were ages 70 - 74 at the time of issue, and 10% to insureds that were at least 75 years of age at the time of issue. In a community rated state, such as Arkansas, this adverse deviation in the distribution of the issue age of certificates has had a material impact on the losses realized by the Company. The Company submits this adverse experience as further justification for its request of additional consideration of the 20% increase to plan F.

Additionally we would like to note that the Plan F rates presented in the original filing material do not reflect the requested 20% rate increase. As part of this response submission, those exhibits have now been corrected to reflect the rate increase amount requested.

Thank you for your time and consideration of this response.

Sincerely,
Thomas E. Pylo

Thomas E Pyle, ASA, MAAA

**Consulting Actuary** 





January 24, 2011

## **SUBMITTED VIA SERFF**

Ms. Stephanie Fowler Arkansas Insurance Department

**RE:** Assured Life Association

SERFF Tracking Number: ABAI – 126954522 Product Name: ALA 2010Q3 Rate Filing

TOI: MS05I Individual Medicare Supplement - Standard Plans

Dear Ms. Fowler:

The following is the Company's response to your 1/19/2011 objection to the filing referenced above:

Thank you for your response. However, the director and I have discussed this filing and your response and have determined that 10% is a fair increase and we are unable to approve more than that at this time. You may file for an increase again next year and we will consider your filing at that time.

#### **Company Response:**

Thank you for continued consideration of the Company's rate increase filing for Plan F. The Company acknowledges your concern regarding the impact to current certificate holders in your state. The monthly financial impact of a 10% rate increase for Plan F is approximately \$18 for Non-tobacco Users and \$23 for Tobacco Users. The monthly financial impact of a 15% rate increase for Plan F relative to a 10% rate increase is an additional \$9 for Non-tobacco Users and \$11 for Tobacco Users. The Company believes that this additional monthly expense is manageable for the certificate holders and remains reasonable given the adverse experience of the Company within the state.

The Company maintains that a 15% rate increase at this time is instrumental in mitigating larger increases in future years. The Company respectfully requests your consideration of a 15% rate increase for Plan F.

Sincerely,

Thomas E Pyle, ASA, MAAA

Thomas E. Pyla

**Consulting Actuary** 



February 11, 2011

## **SUBMITTED VIA SERFF**

Ms. Stephanie Fowler Arkansas Insurance Department

**RE:** Assured Life Association

SERFF Tracking Number: ABAI – 126954522 Product Name: ALA 2010Q3 Rate Filing

TOI: MS05I Individual Medicare Supplement - Standard Plans

Dear Ms. Fowler:

The following is the Company's response to your 2/3/2011 objection to the filing referenced above:

#### **Comment:**

Thank you for your response. However, the director and I have discussed this filing and your response and have determined that 10% is a fair increase and we are unable to approve more than that at this time. You may file for an increase again next year and we will consider your filing at that time.

### **Company Response:**

The Company accepts your decision to approve a 10% increase. The revised rate schedules reflecting a 10% increase are included in this resubmission.

Sincerely,
Thomas E. Pylo

Thomas E Pyle, ASA, MAAA

Consulting Actuary